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Go Ape engaged BB Merchant Services to conduct a review of our card acquiring arrangements, which had been in place for some time. We were introduced to BB Merchant Services, who undertook a review of our existing provider without limiting our internal resources and put forward a proposal to our current provider, setting out the benchmark pricing BB Merchant Services advised was fair market. Unfortunately, our existing providers were unable to come close to this.

We feel confident that we have secured best-in-class pricing, which will deliver very substantial savings going forward. Throughout the process, we were confident to rely on the expertise and independence of BB Merchant Services but always felt in control, as the ultimate decision we made was not based solely on price. The results achieved have significantly exceeded our expectations, delivering savings in excess of 60% on our existing provider, and BB Merchant Services have brought other areas of potential savings to our attention, which we were not previously aware of. We would highly recommend their services."

Nick Hall, Finance Director

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Join a number of hospitality businesses that have cut payment processing costs with the help of BB Merchant Services.

Read our full Hospitality Testimonial Pack by downloading this document and clicking on the link below.

CLICK HERE 

