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*“Dunelm commissioned an in-house RFP for payment gateway and acquiring services.*

*Following receipt of offers, we engaged BB Merchant Services to complement our due diligence with specific focus on the qualitative, quantitative and commercial aspects of the bids we had received.*

*Payments is a complex space and it was vitally important for the business to consult more widely as part of our internal decision making process. BB Merchant Services are consummate professionals in this area; their expertise, support and guidance led to Dunelm gaining incremental and meaningful concessions from our chosen supplier.*

*A truly collaborative engagement from beginning to end, and we are delighted with the final outcomes we have received.”*

**Alison Muir, Head of Procurement**

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**Join a number of retail businesses that have cut payment processing costs with the help of BB Merchant Services.**

**Read our full Retail Testimonial Pack by downloading this document and clicking on the link below.**

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