

Welcome To *Our Team*



Steve Wilks

Joins BB Merchant Services
as Associate Partner

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Steve Wilks is excited to join BB Merchant Services as an Associate Partner. He brings a wealth of experience in strategic leadership, relationship management, payment solutions, and data-driven insights.

His passion for helping businesses and charities to thrive aligns perfectly with BB Merchant Services' mission of delivering efficiency through value-driven payment solutions.

A Career Built on Payments Expertise, Data, and Social Impact

Steve's journey is defined by his commitment to impactful leadership and industry expertise. He has more than 20 years' experience in the payments sector, including having led the strategic client director team at Experian, developed the go-to-market strategy for Visa's Card-Linked Offers proposition, and co-founded For Good Causes, a payment switch built to enable consumers to donate the value of loyalty rewards to the charity of their choice.

As an Associate Partner at BB Merchant Services, Steve aims to leverage his experience to help companies and charities improve payment processing efficiencies and reduce costs. BB Merchant Services is recognised as an industry leader, providing tailored payment solutions that help clients achieve significant cost savings.

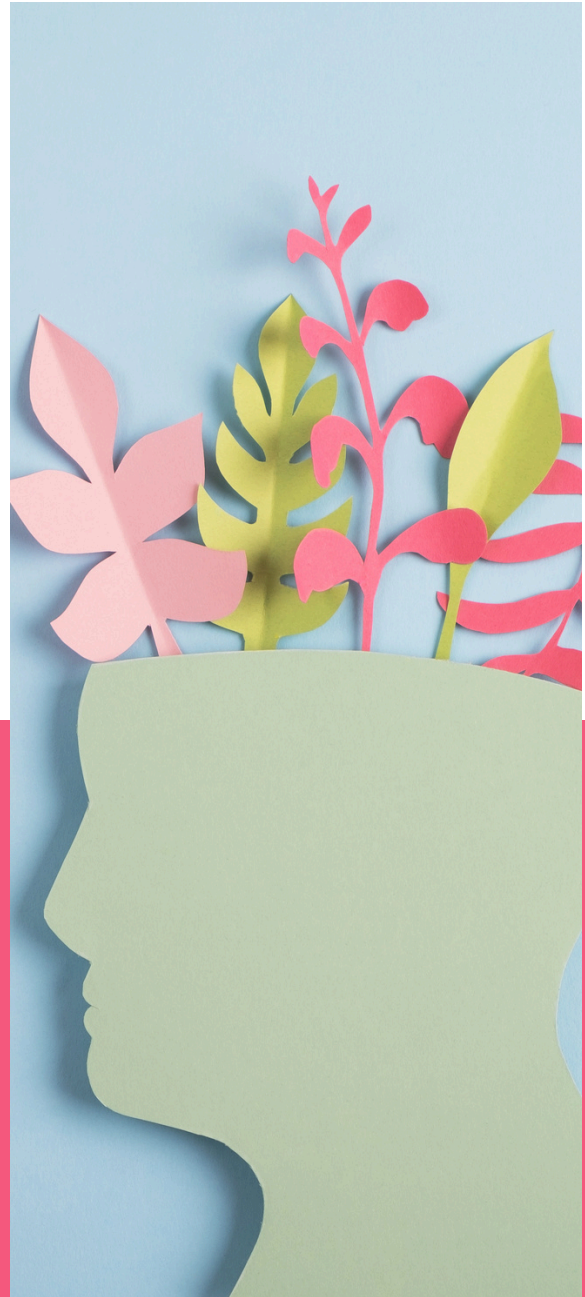


Combining Business Acumen with Social Purpose

Steve is deeply passionate about social impact, both professionally and beyond. His pro bono work includes being Commercial Director for Bryony Gordon's social enterprise, Mental Health Mates, where he supports the growth of the organisation through the development of strategic partnerships and fundraising strategies.

A little closer to home, Steve is Chair of The Hare at Loddington Community Benefit Society, a social enterprise formed to unite the community around the vision of buying and transforming the village pub into a community hub, addressing issues of social isolation in the village where he and his partner Christine live.

Throughout his career, Steve has been committed to making a difference, whether in corporate boardrooms or community projects. His involvement with charities like the Rosie May Foundation highlights his dedication to reducing dependency on traditional income streams and empowering vulnerable communities.



Passions Outside Work

Outside of his professional commitments, Steve has a busy family life. With three children and three grandchildren, there is always lots to keep him busy! He also has a passion for flying and music.

Having started his career in the RAF, Steve has been a pilot for more than 30 years. As a Senior Gliding Instructor, he teaches people of all ages to fly. He loves sharing the beauty and thrill of unpowered flight.

He is also a musician and the driving force behind Summer's End. This five-piece acoustic function band creates wonderfully fresh and soulful arrangements of well-known songs, drawing on various musical influences. The band, known for its warm and engaging performances, is regularly hired for pub gigs, small festivals, and weddings across Northamptonshire.



Looking Ahead: Empowering Growth at BB Merchant Services

Through his partnership with BB Merchant Services, Steve is eager to help companies and charities in his network make significant savings through cost-efficient payment processing.

Contact Steve Wilks at..



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