

Independent Banking, Refinancing and Merchant Services Advisory

Bankbrokers is dedicated to reducing costs, increasing transparency, and improving the value of financial services for businesses - without the need to switch providers.

We provide the best independent banking, refinancing and merchant services advisory support to businesses. Using our in-depth knowledge of the markets, global benchmarking capability and extensive international networks, we deliver positive outcomes for clients.

Our heritage

- From our Nordic origins and launch in Stockholm in 2008, we have built a solid international business headquartered in Oslo, with offices across the UK, Europe and in the US. We have clients worldwide and in every sector
- Our team of specialists reduce costs, increase transparency and improve the value of banking and merchant services
- Our approach to each assignment is structured and follows a series of straightforward steps with illuminating graphical data and valuable insights

How we add value

- Extensive transaction banking, payments, refinancing and merchant services expertise gained in multiple large scale organisations, jurisdictions and at board level
- Ability to leverage senior leadership contacts with the widest range of banks, payment processors and card acquirers to shortcut decision making
- Up to date knowledge of market price points based on peer sector comparisons and constantly refreshed
- Whatever the size of the business we can help. For example, we work with start-ups and global businesses

The results we deliver

- 3,000 group assignments undertaken since 2008 across 8 international hubs and centres of excellence
- \$250m of recurring savings achieved for clients
- 95% of clients receive savings versus current terms
- 80% of clients remain with existing providers, but on improved pricing
- 20% is the average saving for a client

Join others like you who lowered their costs

“Bankbrokers reviewed our card services and we are delighted with the results. They independently checked our existing costs, identified savings and negotiated on our behalf. They saved us 30% and we stayed with our existing provider. I would highly recommend Bankbrokers”. **Mike Raybould, Finance Director, VAX**

“Takeaway.com hired Bankbrokers for a benchmarking analysis of its banking and merchant services agreements. We have been able to realise significant savings with all our major suppliers; banks, card acquirers and specific alternative payment methods. We are very happy to recommend Bankbrokers to other heavy users of payment providers”. **Tom Pereira, Director of Finance, Takeaway**

A selection of our testimonial clients is shown below.



SHARP

PING



M&S
EST. 1884

Harrods

Meet the experts who can help you

Neil Fillbrook FCII, is one of the 3 owners of Bankbrokers group. He is the CEO of the UK and Ireland business and Global Head of Merchant Services. Neil is a former HSBC executive.

His 37 years of experience in international banking, finance and merchant services makes him the ideal person to lead Bankbrokers' global expansion.

“I want my team to help large merchants around the world to benefit from higher sales/revenue, better conversion rates, less fraud, lower operating costs and better payment orchestration.”



Neil Fillbrook
Global Head of Merchant Services & CEO UK & Ireland

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